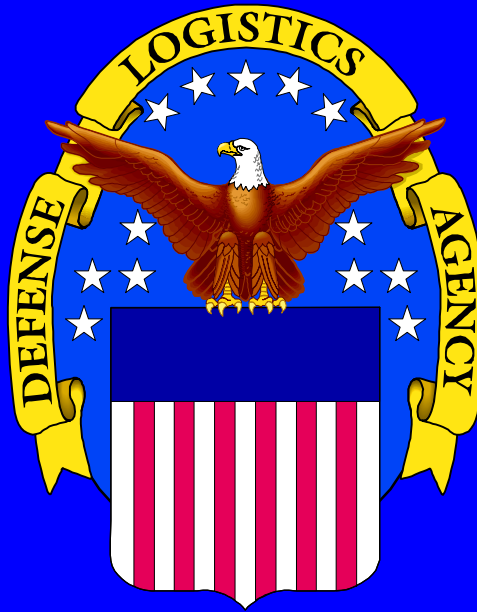


Defense Contract Management Command



SINGLE PROCESS BLOCK CHANGES



Lessons Learned

- **Early Customer/Industry Interface**
- **Concept Paper/Proposal Development**
- **Review and Approval Process**
- **Contract Modification**
- **Change Implementation**



Early Customer/Industry Interface

- **Management Councils -- Critical to Success**
 - **Start Early!**
 - **Reinvention Sites Are Out in Front**
- **Use PROCAS/IPT Approach**
 - **Develop Framework Early**
 - **Use Team to Identify Processes/Priorities**

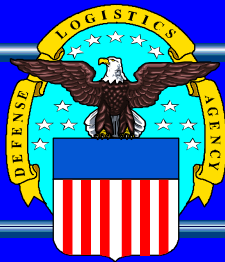
**Effective
Communication
is
Essential!**



Concept Paper/Proposal Development

- **One Process -- One Concept Paper**
- **120 Day Time Standard**
- **Definition of ROM**
- **Concept Papers Affecting Multiple Facilities**
- **We Prefer Process Changes Rather Than Law or Regulation Changes**
 - **But We Will Accept Everything**

Use
Straightforward
Changes as a
Learning Tool



Review and Approval Process

- **Component Team Leader**
 - **Key to Process**
 - **Full Time Commitment**
- **Consideration**
- **Avoid Gridlock**
 - **Escalate Problems quickly**
 - **Use SWAT Team Sooner Rather Than Later**
- **Include all Stakeholders**
 - **Commitment**
 - **Responsiveness**

**HARD
WORK!**

**COMMUNICATION
and
COORDINATION**



Contract Modification

- **Begin Drafting Mod Early**
- **PCO Input Critical**
- **Do Technical Modification First**
 - **Include a Definitization Schedule**
- **Identify All Affected Contracts**



Change Implementation

Some Preliminary Concerns:

- Preventing Old “Specs” From Creeping Into New Contracts
- Need for DCMC Insight on Change Implementation
- Resourcing Impact





Key Points To Remember

**Celebrate
Success**

- **Top Down Involvement -- Essential!**
 - **Government and Industry**
- **Communication -- Continual, Throughout**
- **It's a Team Effort**
 - **ACO and Component Team Leader Need Everyone's Support**
- **120 Day Time Frame is Tough -- Can't Waste Time**